IMPACT MAGAZINE

Canada's Best Source of Health & Fitness Information 30 years of inspiring you to live your best life!

CALGARY · VANCOUVER · TORONTO · DIGITAL

2022

Media Kit

Engaging.

Inspiring.

Transforming.









IMPACTMAGAZINE

Our Story

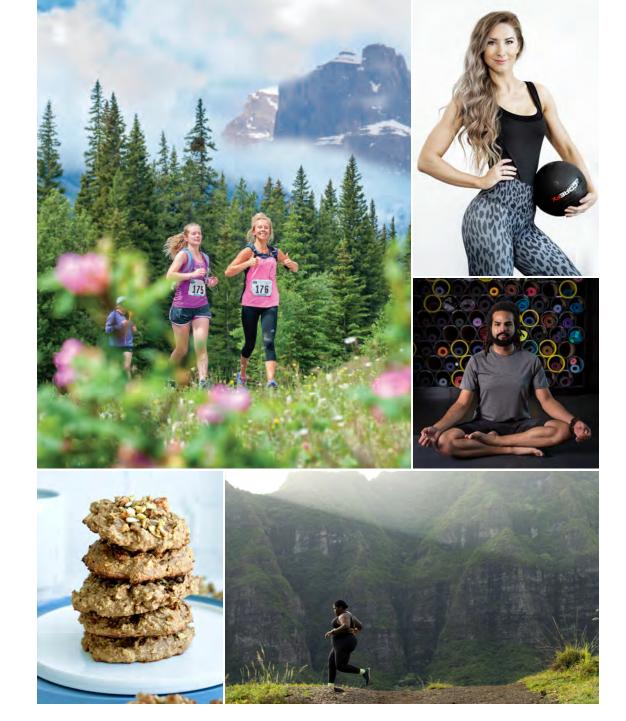
IMPACT Magazine has been providing Canadians with expert advice on health, fitness, and sports performance since the fall of 1991. Now in its 31st year, IMPACT is one of the longest-standing, independently owned, and most trusted magazine brands in Canada.

From the beginning, athletes ranging from Olympians to weekend warriors have turned to IMPACT for advice and information they can trust and use to pursue their own fitness journeys.

As a former fitness industry professional, publisher Elaine Kupser wanted to share relevant and credible information on health and fitness while also providing a venue for experts and business owners to showcase their expertise and brands. Despite the burgeoning fitness industry, in the early 1990s, Canada did not have any health or fitness magazines on the market. Kupser led the way in this sector of publishing. IMPACT Magazine began in Calgary, Alberta with just a \$5,000 investment and a dream and has now built a national network that highlights inspiring athlete stories, offers reputable content, and presents a credible platform where brands can confidently promote themselves.

Over the years, IMPACT has grown and expanded its reach into Vancouver and Toronto – and beyond. The company has created a reputation of integrity and reliability and developed fiercely loyal readers. Its community involvement program has supported hundreds of events, races and athletes over the years making IMPACT a well-known and loved brand.

Today IMPACT is available to readers worldwide through its digital platforms and online presence, but is still proudly Canadian. More than 250,000 people read each issue of IMPACT.





Our Brand

At IMPACT Magazine, we are passionate about health, fitness, nutrition and sport performance. We've invested 30 years in inspiring and motivating readers to forge ahead on their own fitness journeys while creating a trusted brand with a loyal readership for our advertisers. Using the top experts in their fields, our stories inform and entertain readers, providing the knowledge they need to inspire an active lifestyle.

Key Facts

SIX ISSUES PER YEAR, PRINT + DIGITAL CONTROLLED DISTRIBUTED BI-MONTHLY

Vancouver • Calgary • Toronto

900,000 print & digital readers, annually

TARGETED DISTRIBUTION TO MAXIMIZE REACH

1,500 retail locations & special events
Related to the health, fitness and sports industry

ONLINE

11,400 newsletter subscribers 9,100 website users, monthly

SOCIAL

38,200 followers on **(a) (f) (y) (in)** 997,649 impressions **(a)**



















IMPACT

Marketing Solutions

- · IMPACT an Active Audience
- · Share your brand multiple ways to engage readers who are always looking for the best health, fitness, nutrition and sports performance information IMPACT has to offer. We produce end-to-end marketing solutions.





PRINT & DIGITAL EDITIONS

- Brand advertising / sponsored content
- · Gear & product reviews



E-NEWSLETTERS

 Newsletter banners / dedicated emails

ONLINE VIA IMPACTMAGAZINE.CA

- · Leaderboard & box ad banners
- · Expanded sponsored content articles



SOCIAL MEDIA

- · Boosted posts
- · Custom contests
- Instagram Live take-overs
- · Instagram story frames













SPONSORED CONTENT

· Feature story in print and/ or online and social media



BRAND EXTENSIONS

- Canada's Top Fitness Trainers & Instructors
- SWEAT ACROSS CANADA
- · Fitness & Sports Industry Resilience Awards

ADVERTISING FEATURES

- · RACE SOURCE GUIDE, Top Docs & Medical Champions
- · Holiday Gift Guide





CUSTOM PUBLISHING

- · Publications, marketing & sales tools
- · Inserts, bind-ins, tip-ons, blow-ins, sampling





AFFILIATE MARKETING

· Product placement and e-commerce



Our Demographics

Who reads IMPACT Magazine?

IMPACT readers are highly educated, have generous household incomes and are active in several sports. Our readers are loyal to our brand with 49% reading the magazine for 10 or more years. Over 30 years, more than 12 million copies of 180 magazines have been read by an estimated 32 million readers.

OUR READERS ARE...



59% Female, 41% Male

AGES

25 - 34 (21%); 34 - 44 (31%); 45 - 54 (27%); 55 - 64 (17%); Below 25 or over 65 (4%)

EDUCATION

62% Bachelor's degree or higher



HOUSEHOLD INCOME

58% 100K and over (\$)



SPENDING HABITS

- Use natural health products (vitamins, supplements)
- Own one property
- Use sport supplement products
- Purchase at least two pairs of running shoes/year
- Shop at health food stores · 70%
- Spend over \$1,500 on travel/year
- Spend over \$500 on fitness apparel/gear per year
- Are considering buying a new vehicle within a year
- Are considering buying a new home within a year

Thank You IMPACT Magazine for being there with me the whole time. It was an honour to be asked to be a part of this amazing group and this amazing magazine that delivers such good positive messages to so many people.

- KURT BROWNING (Olympic Figure Skater)

IMPACT Magazine shares stories, it allows us to look beyond our horizon and dream of what could be.

> - MARTIN PARNELL (World Class Athlete, Speaker and Philanthropist)

IMPACT brought me to the forefront and helped my business grow.

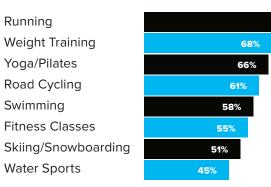
- SANDRA BUECKERT (Owner One on One Personal Fitness)

The beautifully crafted magazine with clear writing and strong photography, continuously develops content that is laser focused on the needs of its audience - those who aspire to be fitter and healthier. It's like a trusted coach: it motivates and inspires.

- SUZANNE TRUDEL (ED AMPA)

87%

SPORT / ACTIVITY PARTICIPATION









IMPACTMAGAZINE

100% Plant-based

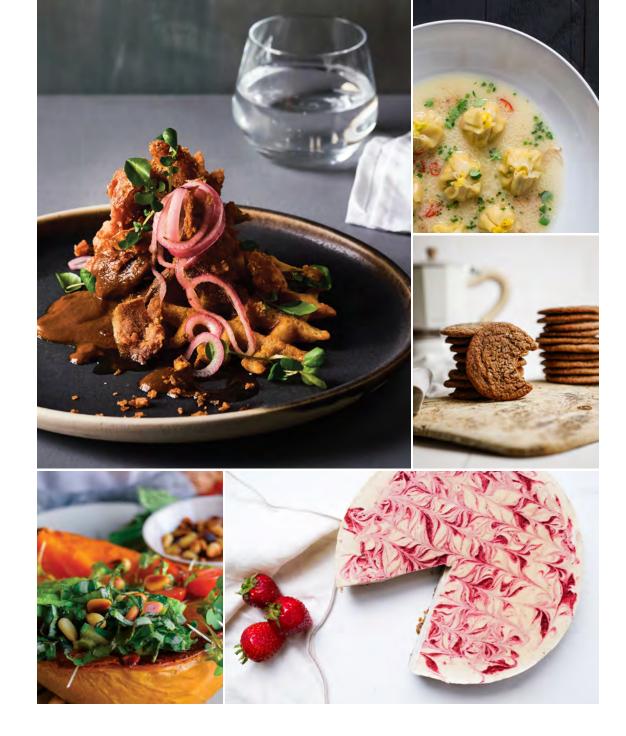
IMPACT Magazine is proud to only feature 100% plant-based food and nutrition content. With the help of our expert contributors, and solid research-based, responsible editorial, we believe presenting the healthiest options for our readers is the most powerful pathway to good health, improved fitness, recovery, sports performance as well as sustainability.

Our Food & Nutrition section has become one of our most highly-read, and interactive departments both in print and online, and who doesn't want a little extra flavour, inspiration and great food in their life?

Every issue, IMPACT presents ways to incorporate a whole-foods, plant-based diet in a positive, educational and delicious format - with the utmost integrity. We believe that the science speaks for itself and is hard to ignore. The top experts in their fields are among our nutrition contributors, and our vegan foodies are the best!

Athletes who have switched to a plant-based diet have experienced improved results in training, competition and recovery, and a plant-based diet has been linked to lower risk of obesity and chronic disease.

We are passionate about food and we're serious about our readers' health. And we have great recipes.





In Every Issue of IMPACT

COVER FEATURES

Read inspirational stories from Olympians to celebrity chefs and Canada's Top Fitness Trainers. What motivates them and what can they teach us?

RUNNING

Our readers love to run and every issue includes stories on both road and trail running, ranging from technical running tips to training plans. Advice from top experts, trainers and coaches.

FITNESS

From the benefits of weight training to yoga to connecting with nature we've got your fitness needs covered with the latest trends from the top experts in their fields.

WORKOUTS

Every issue you can rely on workouts from Canada's top trainers and instructors with step-by-step instructions to deliver real fitness results.

PLANT-BASED NUTRITION

Expert advice from the top plant-based nutritionists on healthy eating habits, supplementation and foods to support your athletic performance and best health practices.

RECIPES

Delicious plant-based recipes from top chefs and food bloggers around the world. Food even non-vegans will love.

SPORTS MEDICINE

Cutting edge news from the world of sports medicine.

Top doctors share their knowledge on new therapies and strategies for injury prevention and treatment.

GEAR & APPAREL

The latest, most stylish gear around. Running and trail shoe reviews, gym fashion, yoga wear, outerwear and running apparel and technology to make you look and feel great.

ATHLETES WITH IMPACT

Some of the most moving stories you'll ever read, these inspiring athletes have faced significant physical or mental challenges and have come out stronger than ever.

TRAVEL

The best places to visit for an active vacation. From exotic to local, our travel stories will inspire you to step into a new adventure.

HEALTH & WELLNESS

Top experts from around the world share advice on how to maintain your mental and physical health and maximize your wellness.

Have an editorial suggestion?

Contact Elaine Kupser, Publisher & Editor-in-Chief at elaine@impactmagazine.ca.









2022 Editorial Calendar





FEBRUARY/MARCH 2022

- · Canada's Top Fitness Trainers & Awards
- · Inspirational workouts for the new year
- The 2022 Fitness & Sports Industry Business Resilience Awards





APRIL/MAY 2022

- · Training plans to run your best race
- Annual road running shoe review
- · Gear & gadgets to help you cross the finish line
- · RACE SOURCE GUIDE & Event Calendar



MAY/JUNE 2022

- · Top destination marathons
- · Bucket list outdoor adventures & staycations
- Our favourite spas & culinary vacations
- · IMPACT Magazine's Ultimate Fan



JULY/AUGUST 2022

- Ice baths and cold water therapy
- · Annual trail running shoe review
- Top hiking spots
- Foods to take backpacking



SEPTEMBER/OCTOBER 2022

- · Canada's Top Vegan Influencers
- · Falling back into our fitness routines
- Top gym and yoga fashions
- · Why a plant-based diet is essential for health



NOVEMBER/DECEMBER 2022

- · Running adventures in the snow
- · Cross training with cross-country
- · Winter wellness for skincare
- Holiday recipes



2022 Advertising Features



CANADA'S TOP FITNESS TRAINERS & VIRTUAL AWARDS CEREMONY

Share the amazing features of your facility with our health conscious readers. Then invite them to continue their fitness journey with you through our club pass program!



TOP DOCTORS & MEDICAL CHAMPIONS

Shine a spotlight on your medical practice and introduce your facility and all it offers to our health-conscious readers.



RACE SOURCE GUIDE

Canada's original and most comprehensive list of races in 2022 from large to small including running, triathlon, adventure, duathlon, obstacle course, cycling and fitness events.



HOLIDAY GIFT GUIDE

Show off your best health and fitness products for the holidays along with our biggest contest of the year and give readers some holiday shopping ideas.



BEST OF FOOD - SECOND EDITION

Our Second Edition of our award winning 'Best of FOOD & Nutrition' issue will again feature our best plant-based content and recipes from the past plus new recipes from top chefs in North America.



AFFILIATE MARKETING

Join our new affiliate marketing program for our recommendations on the latest in health, fitness and wellness products and professional services.



Advertising

Rates

Advertising rates for IMPACT Magazine are based on distribution and ad frequency. **All print advertising is automatically included in the digital edition at no additional cost.**

TERMS & CONDITIONS

- Rates are for printed advertising space on a per-issue basis.
- VISA, MasterCard and e-Transfer accepted; GST additional.
- All advertising must be prepaid by creative due date unless advertiser or agency has established previous credit prior to printing.
- Credit terms are net 30 days from date of invoice.
 Past due accounts will forfeit frequency discounts and are subject to an additional service charge of 2% per month (24% per annum).
- · No cancellations accepted after creative due date.
- 15% discount available for non-profit organizations.

MECHANICAL CONDITIONS

- Advertising must be supplied by client to IMPACT Magazine specifications (see page 12).
- Rates for professional advertising design are available upon request.
- Position of advertising is at the discretion of IMPACT
 Magazine, except when guaranteed by contract.
 The Publisher reserves the right to refuse any advertisement deemed objectionable or inappropriate.
- Advertisers assume liability for contents of all advertisements printed.
- Custom campaign options include: bind-ins, sampling, tip-ons, blow-ins, special sections and more.

ADVERTISE IN 1 CITY Choose: Calgary or Vancouver

NUMBER OF ISSUES	1X
Full Page	3,225
1/2 Page	2,500

1/3 Page	

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Outside Back Cover

Inside Front or Back Cover

Double Page Spread

Reach Per Issue

1X	3X	6X
3,225	2,875	2,525
2,500	2,250	1,950
1,750	1,525	1,275
625	N/A	N/A

1X	3X	6X
4,075	3,675	3,225
3,575	3,225	2,875
6,150	5,475	4,800

84,000 Readers

ADVERTISE IN 2 CITIES

Both: Calgary and Vancouver

1X	ЗХ	6X
5,975	5,325	4,675
4,625	4,125	3,575
3,255	2,750	2,350
N/A	N/A	N/A
1X	3X	6X
6,775	6,425	6,000
6,425	5,975	5,325
11,350	10,000	8,875

12 Million Magazines Published • 32 Million Readers













Added Value

Make an IMPACT with your products

With each print insertion in IMPACT Magazine, you can choose to showcase your product for free in one of our 'IMPACT Picks' gear features. These features are included both the print and digital editions as well as on impactmagazine.ca and drive readers to your product while enhancing the visibility of your brand.





Print Specifications

General Guidelines

FILE PREPARATION

- · Place crop and printer marks outside the bleed area.
- · Avoid using 4 colour black for body text.
- Ads requiring changes must be sent as packaged InDesign files with all fonts/images included.
- · All special photography, scanning, cropping, retouching, illustrations, typesetting and design will incur production charges.
- Final proofing is the responsibility of the advertiser.

ACCEPTED FILE FORMATS

- · Adobe .PDF (X1-A preferred) with bleed and trim marks.
- · Raster/Photoshop TIFF or EPS with embedded fonts.
- · Vector/Illustrator .EPS or .AI with text turned to outlines.

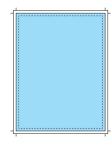
FILE SUBMISSION

Files should be submitted at 300 DPI and in CMYK colour. Pantone colours are not accepted and may cause issues during conversion if used with transparency.

- · Files under 10mb: Email directly to design@impactmagazine.ca.
- Files over 10mb: Upload and send using WeTransfer/ Dropbox to design@impactmagazine.ca.

QUESTIONS?

Contact Art Director at design@impactmagazine.ca.



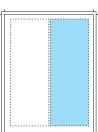
Full Page

Trim: 8.125" x 10.75" Bleed: 8.625" x 11.25" Live Area: 7.125" x 9.75" Do not place type within 0.25" of the trim



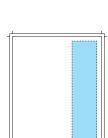
Horizontal 1/2 Page

Trim: 7.125" x 4.75" Bleed: N/A Live Area: N/A



Vertical 1/2 Page

Trim: 3.5" x 9.75" Bleed: N/A Live Area: N/A



Double Page Spread

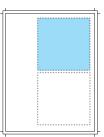
Trim: 16.25" x 10.75"

Bleed: 16.75" x 11.25"

Live Area: 15.75" x 10.25"

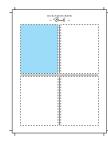
Vertical 1/3 Page

Trim: 2.25" x 9.75" Bleed: N/A Live Area: N/A



Square 1/3 Page

Trim: 4.75" x 4.75" Bleed: N/A Live Area: N/A



Our Favourite Brands 1/4 Page

Trim: 3.25" x 4.25" Bleed: N/A Live Area: N/A



Sponsored Content

Share your story with IMPACT readers through a sponsored content page in print, digital or on impactmagazine.ca.

HOW IT WORKS

You can either write the story yourself or IMPACT can provide editorial services to help you craft a professional final product. Once written, our creative team will incorporate the article into an inspiring format that engages readers.

Print edition sponsored content pieces can be up to 325 words with 1-2 photos and your logo.

Sponsored content pieces on IMPACT's website can also incorporate video, as well as additional photos, logos and graphics. And, there is no restriction on word count for your story online!

Your sponsored content article will also appear once in IMPACT Magazine's weekly e-newsletter along with one boosted Facebook post.

PRINT RATES

Cost of full page print ad (see page 10)

ONLINE RATES

Supplied Content

1500

Your text, images and/or video

IMPACT Produced

3,000

Custom written text + your images and/or video

PRINT



EMAIL



ONLINE





Online Advertising

Expand Your IMPACT Online

impactmagazine.ca offers engaging content including news, editorial features, workouts, delicious recipes and running, cycling and swim training plans.

LEADERBOARD & BOX BANNER ADS

Our site offers responsive sizing and a shared ad pool that only rotates with the initial page load.

STORY SPONSORSHIP

Individual IMPACT Magazine stories can also be sponsored with banner ads and video at the bottom of the article to promote your brand.

	ADVERTISING TYPE	RATE
A	Leaderboard Ad	800/month
728 x 90 pixels (require 320 x 50 pixels for mobile)		
B	Box Ad	800/month
300 x 250 pixels		
C	Story Sponsorship	750
600 x 200 pixel banner + embedded video		

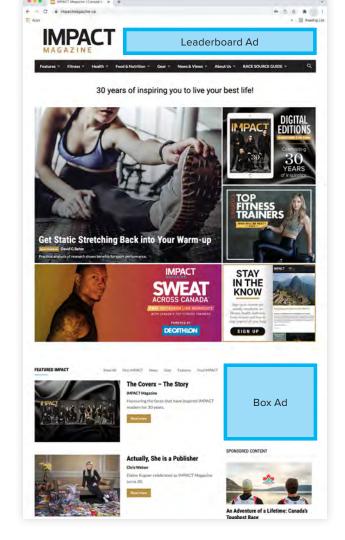
STATISTICS MONTHLY INSIGHTS

12,763 Users

14,084 Sessions

21,078 Pageviews

1.50 Pages / Session



PACKAGE IT UP!

Let us customize your campaign with print, digital, newsletter and social!



Social Media & E-Newsletters

Top-Of-Mind Presence

SOCIAL MEDIA

Join IMPACT's health and fitness community on social media and boost your content to our followers on Facebook.



25,376 followers 997,649 impressions, annually

@IMPACTMAG

9,500 followers 16,500 organic reach, monthly

@IMPACTMAG 5,500 followers

@IMPACT-MAGAZINE
950 followers

ADVERTISING TYPE

Available to print advertisers only. See your rep. for pricing.

A

Instagram Story Takeover

Instagram Story or Facebook Post

Online Contest

WEEKLY E-NEWSLETTER

11,413 subscribers

Sent out every Friday, the IMPACT E-Newsletter averages a 38% open rate and is a trusted resource for news, editorial features, product reviews and amazing contest opportunities.

ADVERTISING TYPE

B

E-Newsletter Banner

200/each

600 x 200 pixels



E-NEWSLETTER



Photo: Destination BC/Boomer Jerritt

Weekend Paddle Boarding Adventures

Get Activ

Explore the water with SUP tips from multi-time SUP World Champion, Lina Augaitis

Stand-up paddleboarding (SUP) is an incredible sport that's easily accessible at any age or skill level and can be done on most bodies of water.

The community that surrounds the sport of SUP is one of acceptance, giving, and encouragement. Seek out other SUP lovers and go out and explore the possibilities.

Before you head out on the water, be sure to take appropriate courses and learn the skills and the safety measures needed to return home with stories to share and memories to hold. Also if possible, check out your local SUP shop for upcoming clinics, courses, and events.

Always remember to stay safe, have a plan, tell someone your plan, know your limits, check the weather, wear and have the correct safety gear and of course, have fun out there.

Read more





Seven Adventure Dogs and a Cat on Instagram

Get Active

If you love hitting the trails with your four-legged buddy then you'll love our top picks for Instagram's top Canadian

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Custom Publishing

30 Years of Publishing Expertise

Producing custom publications in-house can be a very time-consuming process for events and consumer brands.

From concept to content, editing, photography, design, print and delivery, IMPACT Productions Inc. does it all... for less.

Partner with IMPACT and our creative management team will work with you to strategically construct a high quality publication, designed to educate your clients and consumers and meet your communication needs.

Your publication can be produced as a stand-alone piece and/or can be inserted into 30,000 – 60,000 editions of IMPACT Magazine. Overruns can also be provided for your own usage and distribution.

CUSTOM, QUALITY PUBLICATIONS, IDEAL FOR...

- · Marketing and sales tools
- · Consumer events and trade shows
- · Showcasing your company
- · Communication and fulfillment needs

CONTACT US TO LEARN MORE

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